



An Introduction to Thai Info Group



About Us



Thai Info Group is a group of companies who offers a range of professional services in audit and accountancy.

Our clients range from large corporations to small and medium-sized enterprises representing many types of business and industry.

Our key personnel has over 20 years of experience with the Big-4 audit firms in providing audit and advisory services. They are university graduates, many of whom have earned the Master's degrees in their areas of concentration (e.g. MBA, MS, MIS, and MBE).

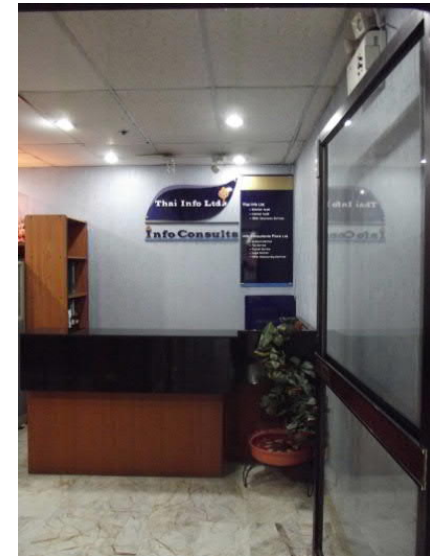
Some of our staff are Certified Public Accountants (CPAs), and/or Certified Internal Auditors (CIAs).

About Us (Cont'd)

We understand that business environment today is complex and ever challenging. Thus, we offer customized services that are highly integrated across the disciplines of assurance and consulting services – leading to comprehensive strategies to meet your business challenges.

Our range of professional services includes:

- Audit & Assurance Services
- Outsourcing Services
- Corporate & Secretarial Services



About Us (Cont'd)



- Thai Info Ltd. – this member firm provides audit & assurance services to the clients. The services provide the clients with an independent assurance on the business entity's accountability based upon either accounting or auditing standards of Thailand or International as applicable.

The details of our professional services can be summarized and presented in the next pages.

Our Services

Audit & Assurance Services (AAS)

- Audits of Financial Statements
- Reviews of Financial Statements
- Enterprise Internal Controls Reviews
- Due Diligence and Agree-upon procedure engagements
- Regulatory Compliance Reviews
- Internal Audits



Our Services (Cont'd)

Outsourcing Services (OS)

- Payroll Service
- Bookkeeping Service
- Accounting Advisory
- Preparation/Compilation of Financial Statements
- Regulatory Filing Services



Our Services (Cont'd)



Corporate & Secretarial Services (CSS)

- Company Incorporation
- Representative and Regional Office Registration
- Branch Registration
- Trade Mark Registration
- Corporate Secretarial
- Work Permits and Visas Application

Our Services (Cont'd)

Professional Practice Advisory Service (PPAS)

We, Thai Info Group, understand that accounting professions environment today is challenging, i.e. complex and rapid changes in auditing and accounting standards, business expansion of multination corporations in Thailand, resource constraints, non-proficient foreign languages communication. Thus, audit and accounting firms, particular local firms, need to prepare themselves for managing these challenges.

“Our aim is to turn our cumulative auditing & accounting knowledge, and our understanding of professional practices into value.”

Our Services (Cont'd)

Professional Practice Advisory Service (PPAS)



With our more than 20 years experience as a member of the Big-5 audit network in providing audit and accounting advisory services, we have developed a special service, Professional Practice Advisory Service (“PPAS”), that is highly integrated across the discipline of audit and accounting advisory services – leading to comprehensive strategies to meet your professional/business challenges. Our PPAS can provide and/or suggest practical ways of delivering business and improving professional practices.

Our Services (Cont'd)

Professional Practice Advisory Service (PPAS)

Our range of PPAS includes:

- Coordinating with overseas clients on accounting and auditing engagements.
- Participating and/or presenting the report in the meeting related to accounting and auditing fields.
- Providing recommendations for improvement of the report related to accounting and auditing fields.
- Interpreting the conversation in English in the meeting related to accounting and auditing fields.



Our Services (Cont'd)



Professional Practice Advisory Service (PPAS)

- Translating accounting and auditing reports/memos into English.
- Arranging in-house trainings for the accounting and auditing staff.
- Making a research and providing the professional opinion related to accounting and auditing standards (both Thai and International standards).
- Providing consultation on the issues related to the practical accounting and auditing fields.

Firm Information

Part A: Firm Profile

Firm Name:	Thai Info Group ("Thai Info Ltd.")
Website:	www.thaiinf.com
Organization Type	Audit and accounting Firm
Year Founded	1995
Primary Contact Name	Name: Mr. Boonsri Techavarutama - Senior Partner Email: boonsri@thaiinf.com Telephone: +662 261 1252, +662 261 1254 - 5 Mobile: +669 7446 5469

Firm Information (Cont'd)

Secondary Contact Name

Name: Ms. Thittraporn Klinklao
- Senior Partner

Email: thaitra@thaiinf.com

Telephone: +662 261 1252, +662 261 1254 - 5

Mobile: +669 0971 9511

Part B: Service Profile and Marketplace

Professional services

Thai Info Ltd. – provides audit & assurance services, and provides a full range of outsourcing services, and corporate & secretarial services.

Firm Information (Cont'd)

Breakdown of revenues (%) for the top 3 services provided

Thai Info Ltd

- Auditing & Assurance Services	75%
- Outsourcing Services	20%
- Corporate & Secretarial Services	5%

Sectors of services provide (breakdown of revenues (%) for each

a) Manufacturing and Sales	36%
b) Trading	23%
c) Services	17%
d) Sales and Services	16%
d) International school	6%
e) Investment in other company	2%

Firm Information (Cont'd)

Industry specialty

Manufacturing, Trading, Servicing, International School / University, Hotel, Construction, and Insurance business

List of principal clients

- 1) Thai San Miguel Liquor Co., Ltd. (manufacturing and selling alcohol beverage with assets size at US\$ 60 million)
- 2) Weber Marking Systems (Thailand) Ltd. (manufacture of printing matter with assets size at US\$ 10 million)
- 3) PAL Everts Co., Ltd. (distribution of automotive spare parts with assets size at US\$ 2 million)
- 4) SAS Software (Thailand) Co., Ltd. (software support business)
- 5) St. Andrews International school. (International school)
- 6) Bandara Group (Hotel & Resorts and Hotel Management with assets size at US\$ 45 million)

Firm Information (Cont'd)

List of our Ex-clients

Name	Industry Sector	Total Assets (USD : Million)
Thai Obayashi Corp., Ltd.	Construction	324
Siam Sempermed Corp., Ltd.	Manufacturing of rubber hand gloves	233
Dhipaya Life Assurance Plc.	Life Insurance	192
Thai Setakij Insurance Plc.	Non-Life Insurance	176
ItalThai Industrial Co., Ltd.	Trading	135
Euromill Hotel (Novotel) Co., Ltd.	Hotel	17
Premium Tobacco (Thailand) Co., Ltd.	Manufacturing of raw tobacco	15
Touchwood Forestry Co., Ltd.	Plantation management of agarwood and bamboo	8
Teradata (Thailand) Co., Ltd.	Servicing	5
Webster University	International University	4

Firm Information (Cont'd)

Project name	Details of project
Thailand GEF Chiang Mai Sustainable Urban Transport Project	project was approved by the GEF CEO for pipeline entry . It is a medium-sized project, with an indicative amount of GEF grant of US Dollar 729,630 and Agency fee of US Dollar 72,963 for the project cycle management services by the World Bank (acting as implementing Agency for the Global Environment Facility (GEF)) .
Oxfam Hong Kong - Laos Office	Oxfam is a non-profit, non-governmental organization It acts as a development and relief agency with the objective of relieving poverty, distress and suffering. Oxfam Hong Kong in the Laos PDR ("the Project") is the Project operating under the Permit issued by the Ministry of Foreign Affairs, Department of International Organization with the total amount incurred under the Agreement amounted to US\$ 296,944.
Ockenden International - Cambodia	carried out the audit of accounts of operation of this non-governmental, non-religious, non-political development organization to the accounting records of "Food Security for Vulnerable Populations in Banteay Meanchey Province, Cambodia" with total Contract budget of GBP 801,101.
International Copper Association South East Asia Ltd.	Report of Factual Finding on Financial Report and the European Union Financial Grant Contract concerning the project " Promotion and deployment of energy efficient air conditioners in ASEAN" with the grant budget of EUR 2 million.

Firm Information (Cont'd)

Part C: Firm Personnel

Total Staff 33 members of staff

Breakdown of Staff:	<u>Thai Info Ltd</u>		<u>Info Consultants Place Ltd.</u>	
		Number:		Number:
	<u>Professional staff</u>		<u>Professional staff</u>	
	- Equity Partners	2	- Director	1
	- Non-Equity Partners	1	- Senior Staff	2
	- Managers	1	<u>Finance/Admin/Personnel/ Purchasing</u>	
	- Senior Staff	2	- Managers	2
	- Junior Staff	<u>14</u>	- Asst. Manager	2
		<u>20</u>	- Senior Staff	3
			- Junior Staff	1
			- Messenger	1
			<u>Information Technology</u>	
			- Director	<u>1</u>
				<u>13</u>

Language Thai and English

Firm Information (Cont'd)

Part D: Financial and Management Information

Form of organization:

Limited company

Average hourly billing rates :

	<u>(Ex. Rate: US\$1=Baht32)</u>
Equity Partners/Non-Equity Partners	Baht 11,000 or US\$344/hour
Directors	Baht 8,800 or US\$275/hour
Managers	Baht 5,500 or US\$172/hour
Assistant Manager	Baht 4,400 or US\$138/hour
Senior Staff	Baht 2,800 or US\$ 88/hour
Junior Staff	Baht 1,700 or US\$53/hour

Firm Information (Cont'd)

Part E: General Information

Brief history of the firm

Thai Info Group of companies (formerly known as BDO Ltd. and BDO Consultants Ltd.) were established in 1995 as the member firms of BDO network (the 5th world ranking network). On 1 October 2014 the firms have been departed from being the member firms of BDO net work, and renamed to "Thai Info Ltd."

Brief Description of the firm's professional liability insurance coverage:

Insurance made under requirement of Federation of Accounting Profession of Thailand using Bank fixed deposit amount equal to 3% of the higher of share capital or firm turnover.

Firm Information (Cont'd)

Professional organizations in which the firm and/or employee participate:

- Federation of Accounting Profession under the Royal Patronage of his Majesty the King
- The Institute of Internal Auditor of Thailand
- Uniform CPA Examination Committee of Thailand
- Office for National Education Standards and Quality Assessment

Our People – Key Leader



MR. BOONSRI TECHAVARUTAMA
Senior Partner (Audit & Assurance)
boonsri@thaiinf.com

Expertise summary

Audit, Internal audit, Tax, Management consultancy services, and etc.

Qualification

- Bachelor of Accounting, Higher Diploma in Auditing and Master of Accounting – Thammasat University,
- Master of Business Information System and Education, Utah State University, USA,
- CPA (Thailand), CIA (USA)
- Member of Uniform CPA Examination Committee of Thailand (2000 – Present).
- Assessor for the Office for National Education Standards and Quality Assessment (2004-2006).

Experience

Boonsri has over 34 years experience in providing assurance services. Boonsri specializes in audit, internal audit, tax and business advisory services, education standards assessment, TFRS, IFRS, and US GAAP.

Our People – Key Leader (Cont'd)



MS. THITTRAPORN KLINKLAO
Senior Partner (Audit & Assurance)
thitra@thaiinf.com

Expertise summary
Audit, Internal audit services, and etc.

Qualification

- Bachelor of Accounting with second-class honours – Thammasat University,
- Higher Diploma in Auditing - Thammasat University
- CPA (Thailand), CIA (USA)
- Member of Uniform CPA Examination Committee of Thailand (2011 – 2014).

Experience

Thittraporn has 29 years experience in audit and assurance services and another 6 years in finance and accounting positions with multi-national companies in Thailand. Thittraporn specializes in audit, internal audit, accounting, tax and business advisory services.

Our People – Key Leader (Cont'd)



MR. SOMSAK DHANAPAISARNSAKUL
Partner (Audit & Assurance)
somsak@thaiinf.com

Expertise summary
Audit and assurance services

Qualification

- Bachelor of Accounting with second-class honours - Rajamangala Institute of Technology, Bangkok
- Master of Accounting and diploma in auditing – Thammasat University
- Certified Public Accountant (CPA)
- Member of the Federation and Accounting Professions of Thailand

Experience

Somsak has over 27 years of experiences in audit and assurance services in international audit firms and as head of finance and accounting functions in multi-national companies in various business segments including insurances, finance, retailing and manufacturing etc.

Our People – Key Leader (Cont'd)



MS. KEIKO SEBATA
Advisor (Japanese Desk)
Keiko@thaiinf.com

Expertise summary

Support of auditing and financial advisory for Japanese companies operating in Thailand. Also support and liaison with Thai Info professionals in the area of accounting, law and management consulting.

Qualification

Bachelor of Business Administration (B.Sc)

- Sophia University, Tokyo, Japan

Registered Certified Public Accountant (CPA)
Securities Sales Representative I

- Illinois, USA
- Japan

Experience

Keiko has over 20 years experience in the financial industry. Her experience includes Fund management, Financial Advisor, and Institutional Investor relationship management. She has worked with institutions in Japan, United States, United Kingdom, Hong Kong, Thailand as well as offshore financial groups. A native Japanese speaker and fluent in English.

Contact Us



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